



20th December 2013

AN ASTONISHING YEARS END FOR CRUDE TANKERS

Looking back over 2013, a very weak year for the crude sector appears to be ending on a fantastic high for these owners; this doesn't disguise the fact that for most of the year, earnings generally remained in the doldrums. VLCC earnings at 'market speed' for Middle East-Japan (TD3) achieved around \$55,000/day in November, but were at their lowest in February at only \$1,500/day. A similar picture can also be said for Suezmax earnings, although on several occasions throughout the year, returns in the WAF-US trade have been above TD3. The clean products markets in both the East and West have experienced huge volatility throughout 2013. However, triangulation on the benchmark UKC-USAC (TC2) route with US Gulf export volumes have offered owners the best returns (if you can get the business).

Whilst the fleet didn't increase in size dramatically, the over-tonnage problems that have beset some parts of the tanker market are not going to disappear anytime soon. Initiatives such as slow steaming and the ordering of eco ships became the norm, as opposed to the exception. On the supply side, tanker ordering began the year slowly but picked up pace as the year progressed. Clearly there has been a major influx of MR and LR2 orders, which initially were at the expense of orders for the crude carriers. The most interesting play in this sector has been the huge investment taken by US listed Scorpio Tankers, who placed nearly 20% of all tanker orders (in terms of numbers) in 2013. With newbuilding prices beginning to slowly edge up (for all types of ship), a third of all the tanker orders were placed in the last quarter. In terms of new deliveries, 31 VLCCs and 27 Suezmaxes entered service. Tanker demolition is up on last year's total, at 12.3 million dwt, and includes 22 VLCCs, of which the youngest was just 14 years of age. In April, Indian lightweight prices for tankers peaked around \$455/lwt, but have only eased to levels around \$440/lwt today. Sales of secondhand tonnage have remained steady throughout the year, but asset values for the crude carriers declined throughout until an uptick in prices in the final guarter. Second-hand prices for MRs and LR2s began to firm much earlier.

Politics, as always, continued to influence the tanker market. The loss of Libyan barrels had a severe impact on X-Med rates, while the change of leadership in Iran heralded an olive branch to the West, resulting in some constructive dialogue to resolve the impasse. Even though Iranian crude production plummeted, India and China became an invaluable customer for those barrels which could be exported. Perhaps the largest talking point, in terms of crude production, was the rapid rise of US and Canadian output, which almost entirely accounted for the sharp rise in Non-Opec output. As a result, crude imports to the US slumped, with West African Suezmax barrels being particularly hard hit. Fortunately, demand from the Far-East refiners has supported this sector, providing the crude tanker fleet with extra tonne miles and more importantly, employment.

The table overleaf shows some of the fundamental developments affecting the tanker industry over the past twelve months.

Appropriate departments of the complete factors.		Decem	ber 2012	December 2013		20	<u>2013</u>	
Rates	(TCEs at 'market speed')	WS	TCE/day	WS	TCE/day	WS Low	WS High	
VLCC	Middle East - Japan	47	\$23,250	63	\$52,250	30	64	
Suezmax	West Africa - USAC	67	\$17,750	110	\$55,500	41	110	
Aframax	North Sea - UKCont	95	\$12,000	123	\$37,750	78	135	
LR2	Middle East - Japan	115	\$22,000	80	\$11,000	68	110	
LR1	Middle East - Japan	145	\$22,500	106	\$13,750	75	140	
MR	UKCont - USAC	150	\$14,750	139	\$13,500	70	195	
Single Hull	vs. Double Hull		<u>2012</u>	End 2013]		
		S.Hull	D.Hull	S.Hull	D.Hull			
VLCC		16	605	5	619			
Suezmax		4	466	1	474			
Aframax/LI		23	899	14	908			
Panamax/l	LR1	14	419	10	422			
Handy/MR		117	1,716	87	1,779			
NB: Almost	all of the remaining S/H tar	nkers are not	actively trac	ding in conve	entional tank	er markets.		
Tanker Orderbook (25,000 dwt+)		54.6 M dwt	(448 vsls)	61.7 M dwt (587 vsls)				
excluding options								
New Deliveries (25,000 dwt+)		30.7 M dwt	(214 vsls)	20.9 M dwt	(168 vsls)			
Brent Oil Price (ICE Close) low/High		\$111.11/bb	l (31st Dec)	\$110.29/bb	\$110.29/bbl (19 th Dec)		\$97.69 / \$118.9	
Bunkers 380cst Fujairah / Rotterdam		\$591 / \$600) tonne	\$613 / \$585 tonne		(19th Dec)		
World Oil Production (November)		89.4 M b/d	•	90.1 M b/d (+0.8%)				
OPEC crude production		31.2 M b/d	•					
Non OPEC -inc OPEC NGL & Biofuels		58.2 M b/d		60.4 M b/d (+3.8%)				
World Oil Demand		90.5 M b/d	(Q4)	92.0 M b/d (+1.7%)				
Tankers Demolished (25,000 dwt+)		12.0 M dwt		12.3 M dwt				
Lwt price - China / India		\$395 / \$420)	\$340 / \$440				
VLCC's sold for scrap number /dwt		14 vessels /	′ 3.8 M	22 vessels	/ 6.4 M dwt			
		1				I .		
US\$:£1		\$1.615 (31st	Dec)	\$1.636 (19 th	Dec)			

Best wishes for a happy Christmas and a prosperous New Year to all our clients and friends, from the Tanker Department, thank you for your support during 2013.

Middle East

VLCC Charterers retained impressive discipline, and continued to merely drip feed fresh enquiry into the marketplace in their elongated effort to turn sentiment and the market. Owners, equally impressively, bit their lips, and held their ground, so that rates generally remained unchanged through the week, averaging low ws 60,s to the East and around ws 38 to the West via Cape. With availability looking plentiful enough, Charterers will plan to continue with their agenda over the Holiday period.. and Owners will have to find new reserves to keep up their resistance. Suezmaxes started to reap some extra benefit from an initially active scene, and some tonnage absconding to the Atlantic, so that rates moved up to 130,000 by ws 90 East and ws 55 to the West, but by the week's end things had slowed somewhat, and the gains could come under some pressure once again next week. Aframaxes kept quite busy, and busy enough to raise rates a little to 80,000 by ws 120 to Singapore, but further progress looks unlikely in the near term, at least.

West Africa

Suezmax Owners kept the party going - or more accurately, Charterers kept the Suezmax party going, and Owners enjoyed the dance. Rates pushed to as high as 130,000 by ws 115 to Europe and ws 110 to US Gulf as a result. Late-week, however, there was little left to fix, and Charterers started to come to their senses and realise that there was little advantage in moving even further ahead. Cue an easing of the market over the Holiday period.

VLCCs saw far less by comparison as players kept waiting for 'something' to happen in the middle East. Nothing much did, so rates changed little on what little that was concluded.260,000 by ws 59 was seen to the East, and a lower US\$4.5 million paid to West Coast India, indicating a definite softening of sentiment beginning to creep in.

Mediterranean

Aframaxes started by consolidating their higher position, but later in the week, and as tonnage thinned, found even more attention, and that enabled rates to jump to 80,000 by ws 155 cross Med, and no weakening conditions seem in sight for the short term....unless the holidays provide a firebreak, of course. Suezmaxes took heart from West Africa, and also strong volumes. Rates took a noticeable upward step to as high as 140,000 by ws 125 from Black Sea to Europe, with a solid US\$4.2 million seen from West Med to Thailand, and US\$ 4.9 million from the Black Sea to South Korea also. A quieter spell beckons now, and most players will spend the next few days ensuring that what they have already fixed, performs.

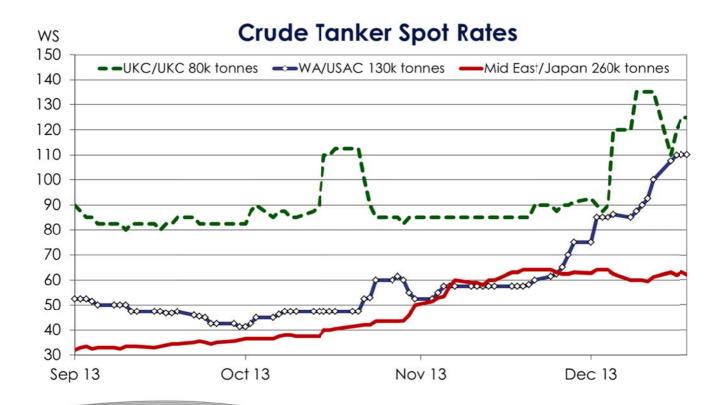
Caribbean_

Late to the party, but eventually Aframaxes popped to as high as 70,000 by ws 175 upcoast on strong enquiry, and tight availability. More fun to be had before the New Year too. Suezmaxes found plenty to feed off, and also saw strong rates of up to 130,000 by ws 130 upcoast, but have probably now peaked. VLCCs stayed on the slow side, however, and just started to soften a touch to US\$5.6 million to Singapore with just over US\$5 million asked for West Coast India runs.

North Sea

Aframaxes held last week's gain here, rather than push on. Rates stayed within an 80,000 by ws 125/130 range cross UKC with 100,000 from the Baltic continuing to hover at around ws 100 for UK Cont and ws 85 to the Med - or Transatlantic. Still tight though, and premiums remain possible. Suezmaxes only needed to hang on to the coattails of West Africa and the Med in order to score, and as high as 135,000 by ws 140 was seen for a shortish movement to East Coast Canada as a result. VLCCs found very little though as traders couldn't make the fuel oil 'Arb' work at freight numbers competitive with those elsewhere available to Owners. US\$5.1 million is the asking price to Singapore, but that's too high for now.

Mana ...



CLEAN PRODUCTS

East

deal of activity this week. Lr2s have been particularly sluggish with TC1 rated at 75x75 and US\$ 1,975 Mill to UKC, but with little activity Charterers will be aiming to better these. The LR1s have are weak, but they are not as overtonnaged as the 2's, hence not feeling as much pressure. TC5 is 55x95 to Japan and UKC is US\$ 1.75 Million. MRs have had a mixed week with the long haul rates softening, but there has been steady amount of fixing and the tonnage list is quite thin. TC12 has fallen to Ws 120, East Africa is down over 10 points to ws 165-167.5 and UKC has been fixed at US\$ 1,325 mill and other ships are willing less, so could be below US\$ 1.3 when next tested. Next week is clearly going to be disjointed, due the holidays, but there isn't abundance of tonnage around, so next year rates should start with rates at similar level to present.

Lr1s have been very steady throughout. With not a great

The North Asia CPP market has remained fairly quiet this week, for all sizes of product carrier. Enquiry levels are low, and as a result, rates continue to drag their heels. MRs are still fixing at around US\$ 410-420K for South Korea/ Singapore, LR1s are fixing at a fraction below US\$ 450K and LR2s continue to fix at US\$ 475K which is really rock bottom levels for this backhaul route. Unfortunately for Owners, this market does not look like picking up before the year is out and since the Jet arbitrage is still shut, some ships are 'trapped' in the area which gives the market less chance of recovery. MRs around Singapore have also come off a touch this week, and are looking a bit softer in in comparison to the two previous weeks Singapore/ Australia for a MR will now pay a shade below ws170 bss 30kt and looks to be gently softening over this quieter festive period.

Mediterranean

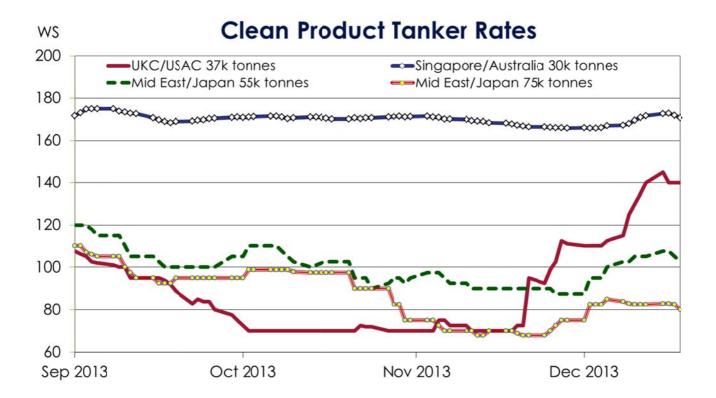
A super busy start to the week in the Med with and with the sound of sleigh bells ringing enquiry lurched into action! Rate wise, eagerness for owners to cover their fleet has suppressed any desire to push rates upwards and the market has found equilibrium at around 30 x 167.5-170 at the time of writing for cross med and Black Sea loads. The list is looking on the tight side but with most stems covered now up until the New Year we will have to wait for the dust to settle to ascertain tonnage liquidity.

UK Continent

As anticipated the pre-christmas rush arrived early but only lasted until mid-week, thus TC2 was able to remain stable level at ws 140 basis 37kt UMS. West Africa has traded at a premium with ws 162.5 on subjects at time of writing. LRs have enjoyed a steady flow of enquiry with 60 x 122.5 the conference rate for longhaul options to West Africa, additional discharge options to the Red Sea were arranged around US\$ 1.55-165 m. A disappointing end for the handies as there has been slim pickings, with liftings ex Baltics on the handies 30 x 175 and flexis running cross Continent 22 x 200.

Caribbean

TC14 has been buoyed by some more consistent end month enquiry this week leading to a small spike in rates up to WS 115 at time of writing. As the tonnage list in the Gulf starts to thin, Owners expect rates to increase further next week to better reflect the increase in activity, and the TC2 vs TC14 sea-saw looks set to possibly swing again. Rates for Caribbean Sea up to the USAC have been softening slightly this week to WS 110-112.5 while USG to Brazil cargoes have remained steady.



DIRTY PRODUCTS

Handy

Rates have continued to flourish as Charterers clear their desks for the Christmas period. The continent although not quite so volatile compared against the Med, Still notes a gain week on week. This said, with fluctuations seen either side of the 30/160 mark Owners are realising that there will comes to the time where ships need to be fixed leading up to the break, with those stems left to cover perhaps able to take advantage. Slightly more Owner aggression was evident from the Baltic this week owing to the ballast required from the Continent, however here, market gains are being put down to date sensitivity.

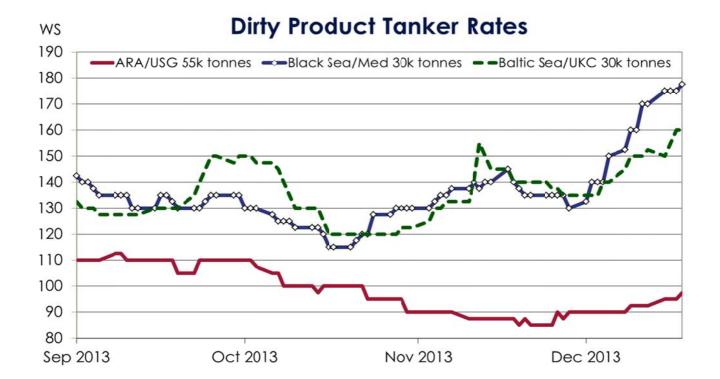
At time of writing in the, We hear reports of ships being on subs above 30x200 for Cross Med voyages, which for those following will agree, are of some of the highest we have seen for a notable period. Date coverage in this region has also found necessity to lengthen, as booking up to two weeks in advance is seen. With this, any freshly circulated tonnage (firm on itinerary), hasn't had to wait long for employment opportunity. And so, upon close of Week 51, with X Med having increased, we could yet see further hikes to numbers from the Black Sea applied.

MR

With the strong handy market, Part cargo employment again buoys MR owner's rate ideas, which in turn, equates to improved daily returns when looking at full cargo employment in the Med. Shifting attention to the North for a while now generic benchmarking has become redundant for this region owing to the lack of available tonnage, Owners will be very anxious to gain confirmation that the high numbers being reported are in fact correct.

Panamax

With the Caribbean market shooting through the roof for both 50kt and 70 kt movements, the opportunities to achieve last done rates this side the Atlantic have been removed! Very limited tonnage in natural positions, has finally put enthuses on securing ballast tonnage Ex U.S, bringing with it vastly inflated ideas of fixing. Keeping a close eye on the Caribbean Sea market as this will be the best indicator for where this market could head over the next couple of weeks.



Dirty Tanker Spot Market Developments - Spot Worldscale **FFA** wk on wk Dec Last Last Q1 14 19th change Week Month TD3 VLCC AG-Japan 63 61 64 48 +2 TD5 Suezmax WAF-USAC 110 91 58 76 +19 **TD7** Aframax N.Sea-UKC 123 131 95 -8 86

Dirty Tanker Spot Market Developments - \$/day tce (a)							
		wk on wk	Dec	Last	Last	FFA	
		change	19th	Week	Month	Q1 14	
TD3 VLCC	AG-Japan	+2,250	50,000	47,750	51,000	29,250	
TD5 Suezma	ax WAF-USAC	+13,750	52,250	38,500	15,250	28,500	
TD7 Aframa	ax N.Sea-UKC	-5,500	36,750	42,250	8,500	14,000	

	wk on wk Dec Last Last FFA change 19th Week Month Q1 14						е
			wk on wk	Dec	Last	Last	FFA
			change	19th	Week	Month	Q1 14
TC1	LR2	AG-Japan	-3	80	82.5	68	
TC2	MR - west	UKC-USAC	+3	139	136	71	117
TC5	LR1	AG-Japan	+1	106	105	89	102
TC7	MR - east	Singapore-EC Aus	+0	171	171	167	

	Clean lanker Spot Market Developments - \$/day tce (a)							
			wk on wk	Dec	Last	Last	FFA	
			change	19th	Week	Month	Q1 14	
TC1	LR2	AG-Japan	-1,000	11,000	12,000	5,500		
TC2	MR - west	UKC-USAC	+750	13,500	12,750	-1,000	8,750	
TC5	LR1	AG-Japan	+0	13,750	13,750	8,250	12,750	
TC7	MR - east	Singapore-EC Aus	+250	13,500	13,250	12,500		

(a) based on round voyage economics at 'market' speed (13 knots laden/12 knots ballast)

LQM Bunker Price (Rotterdam HSFO 380)	-2	584.5	586.5	577.5	
LQM Bunker Price (Fujairah 380 HSFO)	+7	612.5	605.5	620.5	
LQM Bunker Price (Singapore 380 HSFO)	-6	599	605	606	

PAT/JCH/TP/JT/slk

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